



K'(PRIME) TECHNOLOGIES INC.

Specializing in Chromatography Solutions



K'(Prime) Technologies:
Your Source for Financing

Leasing Advantages

Pay As You Profit

The basic philosophy of leasing is pay as you use. The dollars generated by leasing your equipment allow the equipment to pay for itself. Leasing can leave you with newer, profit making equipment without even touching existing credit limits.

Customized Lease Programs

Lease programs can be customized to meet all of your needs (i.e. monthly payments, quarterly payments, balloon payments, etc.). This would be subject to credit approval.

Tax Advantages

Lease financing may be 100% tax deductible. While subject to revenue Canada guidelines, your lease payments may be tax deductible.

Increased Flexibility

Flexibility to invest your money in assets that make more money vs. depreciating assets.

Increase Customer Satisfaction

Leasing makes it possible to have access to the latest technology, which can help reduce operating costs and improve sample turnaround times.



"K'(Prime)'s finance options allow us to keep our lab on the cutting edge of technology at a very affordable price. The technology renewal program ensures our instruments are new, and our uptime is maximized."

- James LeBlanc
AMEC Earth & Environmental

We provide financing for the following Agilent equipment:

GC

CTC Autosampler
CombiPAL
HTS

GC/MS

GC/MS/MS

HPLC

LC/MS
Single Quad
TOF

LC/MS/MS
Ion Trap
QTOF
Triple Quad

UV-VIS



K'(Prime) Technologies offers a full range of rental and lease options for your instrument needs.

Why Rent?

- Increase capacity for a short term project
- Try a new analytical technique or method before buying
- Leverage your operating budget to finance equipment
- Increase capacity for your busy season to better match expenses to revenue
- May shorten the approval process within your organization
- Allows you to bring equipment into the lab and not show the capital cost on your balance sheet

Why Lease?

- Make up for shortfalls in your capital budget
- Off balance sheet accounting
- Allows you to preserve your credit availability
- Allows for better use of capital
- Helps to optimize cash flow
- Provides protection from equipment obsolescence and obsolescence due to changes in regulatory guidelines.
- Lower your operating costs by decreasing downtime

Did You Know?

We can finance equipment to a start-up business right up to Fortune 500.

We can offer customized lease payments such as monthly, quarterly, seasonal, annual, etc. to match your cash flows.

We can finance new, used, and refurbished equipment.

Upgrading of equipment can be done at any time during your lease term.

Increase your efficiency by leasing new equipment, rather than servicing older equipment.

Leasing new equipment can help you to retain customers by offering better turnaround times, as well as better quality data.

We offer financing to businesses all across Canada.



Inorganic
Applications:

Discrete Analyzer

ICP/MS

Ion Chromatography

Financial Plans

Need to increase your sample capacity for the busy season? No Problem!

Short-Term Rental

Suitable for meeting immediate needs for emergency projects. For any common instrument configuration, we can deliver and install in one week or less. Our short term rentals can be from 2 - 6 months.

Waiting for capital budget approval? No problem!

Rental-with-Equity

Have access to the use of equipment to generate income or work on your project while waiting for the capital budget. Our rental-with-equity is designed to have low monthly payments with high equity on each payment. Equity from each payment is accumulated toward the purchase when the capital budget is approved.

Want to have access to the latest technology, but at a fixed cost?

K'(Prime) has the perfect solution!

Technology Refresh

Pay for only a portion of the cost and use an instrument when it is new. Return the instrument to us after 24 - 36 months and we will replace it with a newer one for just about the same cost. Service contracts can also be built into the monthly payments.

Try out new technologies at low cost!

Operating Lease

Experience low cost for long term usage without the responsibility of high cost of ownership. Fix low monthly payments for long term use, from 24 - 60 months, then return the equipment to us and lease a new one. This program is designed to have a low monthly payment and high residual value on the instrument.

Want to obtain financing to purchase equipment but can't find a lender?

Try this!

Capital Lease (FPO)

Simple! Quick! No impact on your current borrowing power from the banks! This program is simple. Pay the monthly payment for 12 - 60 months terms and buyout the instrument for 10% of the original cost. Your credit is approved in most cases.

Direct Sale

Looking for a quick delivery and can't get it from regular purchasing channels? Try K'(Prime)! We can deliver within 8 working days for typical instrument configurations.



Did you know?

Our financing program generates some quality pre-owned equipment at competitive costs with full support.

For details, please contact us for availability.

About K'(Prime):

K'(Prime) Technologies is an authorized reseller/service provider for Agilent Technologies, Quantum Analytics, Systema Scientific, HP/Compaq, ChromTech, O.I. Analytical, and Valco Instruments Canada. We have active local sales and support services covering four provinces: British Columbia, Alberta, Saskatchewan, and Manitoba. Our main office is located in Calgary, Alberta, and includes a bench repair, demo, and training facility. We currently employ sales/service representatives across the four provinces we cover and act as the primary manufacturing representative for Agilent in those areas.

Our focus is to sell, service and support laboratory equipment in a cost effective manner. Our clients include various oil and gas service labs, refinery labs, government research facilities, university research labs, post-secondary student labs, and healthcare facilities.

Our services can be separated into four main categories:

- Sales
- Installation
- Training
- Repair

Please contact us for more information.

Get a free USB flash drive just by filling out the information below:



Name: _____

Organization: _____

Business Address: _____

Building: _____ Department: _____

City: _____

State/Province: _____

Zip/Postal Code: _____

Industry: _____

Yes, I would like to receive information about products and services from K'(Prime) via email to the following:

Email: _____

Phone: _____

Product Interest

GC GC/MS LC LC/MS ICP/MS IC Discrete Analyzer

Purchasing Plan

Do you plan to purchase lab equipment? Yes No

Budget been allocated? Yes No

Instrument interest? _____

Budget <\$50K \$50K-100K \$100K-\$200K >\$200K

Timeframe <3 months 3-6 months 6-12 months >12 months

Please have a K'(Prime) representative contact me



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